CIAOER EIW APP 4-05-00 4/18: CIA-RDP85T00875R001500170008-6
Economic Intelligence Weekly 1 May 74

S/NFD 01 of 01



Economic Intelligence Weekly

SecretCIA No. 8032/74
1 May 1974

Nº 162

Approved For Release 2000/04/18 : CIA-RDP85T00875R001500170008-6

NATIONAL SECURITY INFORMATION Unauthorized Disclosure Subject to Criminal Sanctions

Classified by 015319
Exempt from general declassification schedule
of E.O. 11652, exemption categorys
§ 5B(1), (2), and (3)
Automatically declassified on:
Date impossible to Determine

CONTENTS

| | Page |
|--|----------------|
| Articles | |
| Foreign Demand for US Corn Eases Bumper harvests in Argentina and South Africa bring lower prices. | 1 |
| US and USSR to Meet on Exchange of Agricultural Information Soviet statistics would aid US farm and foreign trade decisions. | 2 |
| Portugal: Loosened Economic Ties with African Territories Commonwealth arrangement would help territories economically. | 3 |
| Japan: Slowing the Capital Drain Tokyo seeks to cushion the impact of higher import prices. | 4 |
| US Proposes Aid for Egypt Washington makes first major economic overture since the mid-1950s. | 6 |
| European Community: Export Drive to the East Exports to the USSR and Eastern Europe were up 46% last year. | 7 |
| PRC-Japanese Civil Air Accord Peking gave little and got much. | 10 |
| Notes | |
| World Rice Market Eases Price Increases for Phosphate Fertilizer US Investment Prospects at Itaipu Strengthened | 13 13 13 |
| Publication of Interest | |
| Summary of a Recent Publication | 14 |
| Comparative Indicators | |
| Recent Data Concerning Internal and External Economic Activity | A 1 |

The oil situation is now being covered mainly in *International Oil Developments*, published each Thursday morning.

Note: Comments and queries regarding this publication are welcomed. They may be directed to Mrs.

ECONOMIC INTELLIGENCE WEEKLY

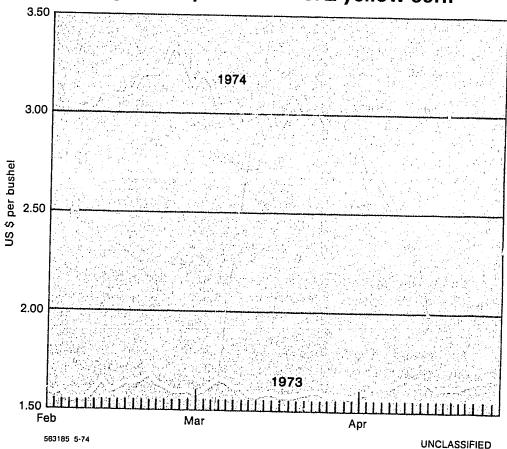
Articles

FOREIGN DEMAND FOR US CORN EASES

Bumper corn harvests in Argentina and South Africa along with cancellation of precautionary contracts by Japanese and European buyers are easing the pressure on US supplies and reducing world corn prices.

The Argentine and South African corn harvests will allow exports of 6.8 million and 1.7 million tons, respectively, in the marketing year ending 30 September – 2.3 million tons more than was projected two months ago and 2 million tons more than in the preceding year. About 80% of this corn will be available for export between now and September, although it might not all be moved in this period because of limited port facilities.

Chicago cash prices for no. 2 yellow corn



Both the increased availability of corn and the diminished threat of US restrictions on grain exports have induced buyers in Japan and Europe to cancel some contracts for US corn. These buyers over-contracted earlier in the year as a hedge against possible US export restrictions. During March, US net export commitments increased much less than expected, with new commitments largely offset by a 1.7 million ton reduction in commitments to EC countries, Eastern Europe, and Japan. The increase in the world export supply should reduce US exports in the current marketing year by perhaps one million tons below the 32.7 million tons estimated by CIA in February. As a result of decreased pressure on supplies, the price of the important number 2 yellow corn on the Chicago market has dropped from its late February peak of \$3.33 per bushel. In spite of some speculative buying, the price has remained below that level for the last nine weeks.

The market will remain sensitive to the following factors:

- changes in prospects for the 1974 US corn crop,
- the rate of growth in demand for meat in the developed countries,
- the availability of relatively low-cost protein meal,
- the severity of drought conditions in Eastern Europe and India, and
- the decisions in the EC on whether to use wheat or feedgrains in feeding livestock. (CONFIDENTIAL)

* * * *

US AND USSR TO MEET ON EXCHANGE OF AGRICULTURAL INFORMATION

Soviet willingness to cooperate in exchanging agricultural information important to US farm and foreign trade policies will be tested two weeks from now.

The second meeting of the Joint Working Group on Agricultural Economic Research and Information, established last November under the US-USSR Agricultural Agreement, will convene in Washington on 13 May for a five-day session. The agenda includes the outlook for agricultural trade and output in each country, as well as problems encountered in the information exchange.

Approved For Release 2000/04/18 CPA TDP85T00875R001500170008-6

In terms of timing, the meeting could hardly be more opportune for US interests. Reports from Moscow of above-normal winterkill and delays in spring seeding have aroused concern over Soviet grain prospects. By mid-May, the USSR should know whether the situation is really serious.

Last fall the Soviets agreed to a schedule for the release to the United States of 10 categories of previously unpublished agricultural statistics. So far, the data have been late and incomplete. In particular, the Soviets have balked at supplying some of the data on grain output and livestock inventories. The United States wants this information in order to judge the likely position of the USSR in the world grain market.

The Soviets have also been reluctant to set up the promised discussions on fereign trade. To avoid a confrontation on this issue, the Soviets proposed in March that the Joint Commercial Commission on Trade deal with the foreign trade aspects of the agricultural agreement. The United States rejected the proposal on the grounds that the Commission would be unable or unwilling to devote much attention to agricultural trade. Subsequently, Minister of Agriculture Polyansky told US Ambassador Stoessel that the trade data should be supplied by the Ministry of Foreign Trade. Other recent statements by Soviet officials also indicate that the Soviet delegation is likely to dodge questions concerning grain purchases from the United States. (CONFIDENTIAL/NO FOREIGN DISSEM)

* * * *

PORTUGAL: LOOSENED ECONOMIC TIES WITH AFRICAN TERRITORIES

Leaders of Portugal's coup are considering a unified "commonwealth," which would result in looser economic ties with Angola, Mozambique, and Portuguese Guinea.

A commonwealth arrangement presumably would lead to the softening of pre-coup policies that discouraged (a) non-Portuguese investment in the territories, (b) the development of local industries in competition with the metropole, and (c) the purchase by the territories of manufactured goods from the cheapest source.

Serious economic disruption would follow if Portugal, under rising insurgent pressure, were to withdraw its forces. The resulting white emigration would severely damage the economy because few black citizens are prepared to step into the administrative, managerial, and technical posts. Loss of Portuguese technical assistance, development loans, and trade credits would hamper economic growth, at least until alternative sources were found.

By far the major cost to Lisbon of continuing its rule in the territories has been military expenditures for combating insurgency, estimated at about \$200 million annually. Portuguese economic aid to the territories has consisted mainly of long-term loans for development projects. Outright grants from the metropole of about \$6 million to \$7 million a year have been used to pay for technical assistance and administrative personnel. Portugal has provided short-term loans and tolerated substantial arrearages in payments to help finance the territories' trade with the metropole.

Aside from its political and social stakes, Portugal has benefited mainly from trade and investment opportunities. The territories have provided protected markets for Portuguese manufactured goods and have been reliable suppliers of important raw materials. Recently, the Arab oil embargo of Portugal forced Lisbon to rely heavily on crude oil from Angola, up from about 8,000 b/d in 1973 to 50,000-55,000 b/d in 1974 — roughly half of Portugal's needs. The territories also have made a substantial contribution to the common balance of payments. Portuguese control has insured metropolitan businessmen a favorable position in high-return territorial investments.

Lisbon's policies have stimulated economic growth mainly in urban coastal areas of Angola and Mozambique; the policies have done little for the blacks, who make up 95% of the population and are mainly engaged in agriculture. Real economic growth has exceeded 6% annually in both territories since 1970, and trade has expanded by more than 9% per year. Comprehensive economic data for Portuguese Guinea, the poorest of the three territories, are lacking. (CONFIDENTIAL)

* * * *

JAPAN: SLOWING THE CAPITAL DRAIN

Japan's success in slowing the export of capital is cushioning the impact of high import prices on the balance of payments.

By discouraging loans and purchases of securities abroad, the government has substantially reduced capital outflows without cutting direct investments that increase access to foreign oil and raw materials.

The decline in capital outflows has been caused by changes in the regulations, by administrative guidance, and by a stringent domestic monetary policy. Foreigners no longer are permitted to place bonds privately with Japanese banks — a prominent source of outflows last year — and securities firms have been admonished not to let customers increase their

Approved For Release 2000/04/18 :SECRET85T00875R001500170008-6

holdings of foreign stock. Controls also have been placed on some forms of direct investment. The Ministry of Finance may soon request a broadening of these controls, probably to include deferment of investment in manufacturing ventures in developed countries.

Major Ortflows of Long-Term Capital

| | | Million US \$ | | |
|-------------------------------|-----------------|---------------|-----------|--|
| | 1973 | 19 | 74 | |
| | Monthly Average | Jan | Feb | |
| Loans Purchases of securities | 257 | 151 | 95 | |
| Direct investment | 142 160 | 82 28۶ | 17 163 | |

Tokyo has been less successful in attracting foreign capital. Foreigners continue to reduce their holdings of Japanese stocks, and direct investment in Japan remains small. More helpful is overseas borrowing by Japanese firms, which amounted to \$180 million in March. In the aggregate, net outflows of long-term capital fell from \$800 million in January to \$500 million in February and \$300 million in March. This decline, to 60% of the 1973 monthly average, suggests that Japan will achieve its goal of halving net outflows to \$5 billion this year.

Last year a \$5.2 billion jump in the net outflow of long-term capital to a record \$9.7 billion was a major factor in turning a substantial balance-of-payments surplus into a \$10.1 billion deficit. As a consequence, official foreign exchange reserves were drawn down from \$18.4 billion to \$12.2 billion during the year. The remainder of the deficit was covered by drawing on non-official holdings and by short-term borrowing abroad by Japanese banks. The capital outflow in 1973 stemmed from three years of government encouragement of investment abroad aimed at reducing embarrassingly large reserves. This outflow turned out to be more than Tokyo desired when currency adjustments and sharply higher import prices slashed the trade surplus.

The expected deterioration in the current account balance in 1974 would leave a balance-of-payments deficit comparable to last year's, even if the Japanese succeeded in cutting capital outflows to \$5 billion. Official reserves may be held above the \$10 billion benchmark level by heavy short-term borrowing and drawing down unofficial holdings. Unofficial holdings, which consist mainly of dollar deposits in commercial banks, now amount to about \$8 billion. (UNCLASSIFIED)

* * * *

US PROPOSES AID FOR EGYPT

In its first major economic overture to Egypt since the mid-1950s, Washington has proposed a \$250 million aid package for FY 1975 -

- \$150 million for repair of war damage and resumption of economic development,
- \$80 million for commodity assistance, and
- about \$20 million for clearing the Suez Canal.

The proposal places the United States on the growing list of nations willing to contribute to the \$1 billion cost of rehabilitating the Canal area. Sadat's call for international help in clearing and widening the Canal brought immediate pledges of aid. Japan committed \$140 million and may provide an additional \$140 million later, Kuwait's Fund for Arab Economic Development committed \$35 million, and the World Bank Group probably will ante up \$40 million during 1974. Further aid will be forthcoming from Arab, European, Soviet, and other sources.

British and US naval teams began clearing work at the Canal last month and should complete their work within a year. About 100 US military advisers also are already training Egyptians to remove mines and other explosives.

In addition to the \$150 million of proposed US aid for FY 1975, other substantial sums for reconstruction and development are surfacing.

- The World Bank Group is considering the allocation of as much as \$150 million for 1974.
- Japan has committed \$50 million, over a longer time period, for reclamation, transportation, and other projects.
- West German and Soviet officials also have expressed willingness to provide new assistance.

Cairo has been slow to accept Moscow's aid offers for both rehabilitation of the Canal and repair of war damage. No new economic aid has been forthcoming since 1971, although an Egyptian delegation has recently returned from Moscow. Soviet aid may well be confined largely to continuing work on existing Soviet projects.

Moscow's day as the principal economic aid donor ended with the June 1967 war, when other Arab nations agreed to underwrite the Egyptian economy with \$250 million annually in grants. Saudi Arabia has supplemented its share of these grants with cash transfers for general budget support, the most recent for \$100 million. (SECRET)

* * * *

EUROPEAN COMMUNITY: EXPORT DRIVE TO THE EAST

Intensified Soviet and East European efforts to buy Western equipment resulted in huge increases in trade with the European Community in 1973. The EC countries accommodated their Eastern customers by offering credit at good terms and alloving some purchases to be repaid through future commodity deliveries.

Thanks mainly to growing sales to the USSR and Poland, EC exports to the East jumped by 46%, to \$9.1 billion, in 1973. This represents a sizable increase in physical volum, even after allowances for inflation and currency realignments. Soaring prices for food, fuels, and industrial raw materials permitted Soviet and East European sales to rise almost as fast, to \$8.3 billion.

Moscow decided in 1971 to devote more resources to Western technology in order to improve the performances of its motor vehicle, fuels, and chemical industries. At about the same time, Warsaw also went on a buying spree. Less burdened by hard-currency debt than most other East European countries, Poland decided to buy large amounts of Western equipment to expand and modernize its shipbuilding, food processing, petrochemical, steel, and electronic industries.

Community members responded by offering liberal credit terms and, in some cases, by agreeing to accept commodities in repayment. As a result, they have rung up some \$5 billion in machinery and equipment orders in a little more than two years. A handful of huge projects sold to the Soviets during the last 16 months account for half of this total.

Booming economic conditions in the Community helped spur EC purchases from the USSR and Eastern Europe last year. Demand for rolled steel, meat, and lumber increased sharply, despite higher prices. Soviet and Romanian earnings from petroleum sales to the West rose substantially, even though volume remained almost unchanged.

West Germany - by far the most active participant - increased its trade surplus with the USSR and Eastern Europe to \$1.5 billion last year.

Approved For Release 2000/04/18E CHARDP85T00875R001500170008-6

France, Belgium-Luxembourg, and the Netherlands also enlarged their surpluses. Despite substantially increased trade deficits for other EC countries, the Community's overall surplus was about twice that in 1972.

Major Soviet Orders for Machinery and Equipment from EC Countries 1973 - Jan-Mar 1974

| Supplier | Project | Million US \$ | Terms |
|---|-----------------------------|------------------|--|
| West Germany/ France | Kama River truck plant | 606-700 | French deliveries are being covered by an official line of credit, under which large contracts are financed at 6.05% over 8-1/2 years. The German contract for a \$140 million transmission plant signed in May 1973 called for seven years' credit at 6-1/4%. |
| West Germany | Kursk steel complex | 800 | Cash. |
| Italy | Seven chemical plants | 500 | Repayment in ammonia or other chemicals over 10 years. |
| France/ West Germany/ Italy/United Kingdom | Other chemical plants | 400 | Mostly long-term credits. |

Soviet and East European Orders of Machinery and Equipmer (

| | | Mil | lion US \$ |
|----------------|-------|-------|---------------------|
| | 1972 | 1973 | Jan- Mar 1974 |
| Total | 1,555 | 2,355 | 1,095 |
| West Germany | 485 | 635 | 8251 |
| France | 555 | 475 | 40 |
| Italy | 200 | 860 | 110 |
| United Kingdom | 230 | 240 | 120 |
| Other EC | 85 | 95 | •••• |

^{1.} Including the Kursk steel complex agreement; specific contracts have not yet been awarded.

Approved For Release 2000/04/18 SECREP*85T00875R001500170008-6

EC Exports to the USSR and Eastern Europe

| | | | | | Mil | lion US \$ |
|--------------------|-------|--------------|------------|-------|----------|--------------|
| | Total | | Total USSR | | | tern rope |
| | 1972 | 1973 | 1972 | 1973 | 1972 | 1973 |
| Total EC | 6,263 | 9,125 | 1,713 | 2,669 | 4,555 | 6,456 |
| West Germany | 3,119 | 4,883 | 712 | 1,182 | 2,407 | 3,701 |
| France | 938 | 1,308 | 336 | 576 | 602 | 732 |
| United Kingdom | 689 | 791 | 226 | 238 | 463 | 553 |
| Italy | 780 | 954 | 268 | 347 | 512 | 607 |
| Belgium-Luxembourg | 264 | 494 | 89 | 208 | 175 | 286 |
| Denmark | 141 | 192 | 27 | 35 | 114 | 157 |
| Netherlands | 329 | 487 | 54 | 81 | 275 | 406 |
| Ireland | 8 | 16 | 1 | 2 | 273 7 | 14 |

EC Imports from the USSR and Eastern Europe

| | | | | | Mil | lion US \$ |
|--------------------|-------------|-------------|-------|--------------|-------|--------------|
| | Total | | US | SSR | | tern rope |
| | 1972 | 1973 | 1972 | 1973 | 1972 | 1973 |
| Total EC | 5,834 | 8,300 | 1,825 | 2,835 | 4,009 | 5 465 |
| West Germany | 2,268 | 3,359 | 421 | 2,633 761 | • | 5,465 |
| France | 710 | 1,007 | 291 | 433 | 1,847 | 2,598 |
| United Kingdom | 983 | 1,342 | 562 | 808 | 419 | 574 |
| Italy | 1.104 | 1,435 | 325 | | 421 | 534 |
| Belgium-Luxembourg | 265 | 393 | 105 | 428 | 779 | 1,007 |
| Denmark | 159 | = | | 184 | 160 | 209 |
| Netherlands | | 272 | 37 | 94 | 122 | 178 |
| · · · · · · | 305 | 440 | 78 | 120 | 227 | 320 |
| Ireland | 40 | 52 | 6 | 7 | 34 | 45 |

EC trade with the East should continue to increase rapidly during the next few years. Probably less than half of the capital goods ordered in the last two years or so has been delivered. Soviet and East European sales will be buoyed by repayments in kind for Western-financed projects and by higher prices, particularly for oil. EC oil payments to Communist countries are expected to triple in 1974, to \$1.8 billion.

The scramble by Community members for energy supplies and for export earnings to offset higher oil bills is generating new thrusts to the East:

- The French see the USSR and Eastern Europe as a prime target for export expansion. Meanwhile, they are negotiating with the Soviets to exchange advanced technology for oil exploration and exploitation rights on the Kamchatka Peninsula and to sell them LNG tankers.
- Paris has agreed to double its official line of credit to Warsaw,
 to \$1 billion. Part of the additional financing will cover
 French sales of steelmaking equipment and a cable plant.



PRC-JAPANESE CIVIL AIR ACCORD

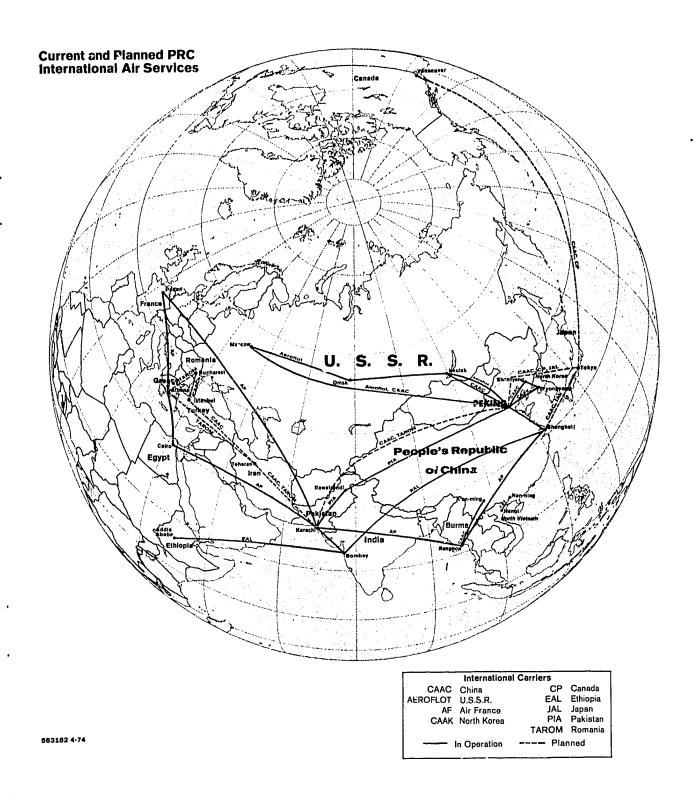
In negotiating the civil air accord with Japan, Peking gave little and got much.

While working its will vis-a-vis Taiwan, the PRC was able to emerge with an agreement in keeping with its longrun interest in extended international operations. The accord gives Peking landing and beyond rights at Tokyo — a major aviation crossroad — thus facilitating future service to North America and Europe.

By acceding to Peking's demand for abrogating the Japan-Taiwan air agreement, the Japanese gave up one of their most profitable high-density routes. For example, the 37 flights per week to Taiwan have accounted for about 20% of Japan Air Lines' (JAL) total weekly international flights and 10% of total revenues.

From Taiwan's vantage point, the PRC-Japanese agreement further undermined its legitimacy as a nation-state. The text of the accord, although permitting continued service to Taiwan, specified that civil air relations between Tokyo and Taipei were non-governmental.

Approved For Release 2000/04/51 PDP85T00875R001500170008-6



Japan did offer Taipei a compromise that provided for continued service to Taiwan. The main ingredients:

- China Air Lines (CAL), Taiwan's national carrier, could maintain a Tokyo service, provided the airline changed its name.
- Taipei service to Tokyo would terminate at the old airport of Haneda and not at the new, modern airport of Narita.
- Japanese service to Taipei would be handled by a specially established dummy, subsidiary corporation of JAL.

Ironically, the use of a dummy company was the same tactic used by Japan in the 1960s for establishing maritime service to mainland China while maintaining main line shipping service to Taiwan.

Taipei rejected the compromise, severing all air links with Japan and closing Taiwanese airspace to JAL. The latter action adds as much as 300 miles on JAL flights to the South Pacific and South Asia.

Yet, the compromise would have been good economics for CAL. Haneda airport is only 12 miles (30 minutes) from Tokyo; Narita more than 40 miles (1-1/2 hours). As most international carriers, including the PRC's national airline, CAAC, will be using Narita, CAL would have had a key advantage in offering close-in service to Tokyo.

The impact of the Sino-Japanese air accord on future US-PRC civil air negotiations is uncertain. Whereas JAL is the only Japanese international carrier, the United States has several carriers in the Far East – including Pan Am, TWA, and Northwest Orient. Among these three, only Pan Am does not serve Taiwan. Pan Am already has anade overtures to establish PRC service. The ultimate decision on a US-PRC air accord may rest on whether the PRC is willing to relax its demand for the abrogation of US-Taiwan civil air accords as a necessary condition for a US-PRC agreement. (UNCLASSIFIED)

* * * *

Notes

World Rice Market Eases

Rice prices declined about 10% in April, reflecting slightly larger exportable supplies and consumer resistance to prices over \$600 per ton. The new Venezuelan crop is meeting urgent needs in Ecuador and possibly in the Philippines. Thailand is expected to resume taking orders soon; the earlier halt to new export contracts appears to have ensured adequate domestic supplies at reduced prices. Countries that have been holding supplies in anticipation of higher prices are getting nervous. Italy, for example, offered 60,000 tons for sale last week.

If the new US crop continues to progress favorably, the price of rice may slip further below its present high level. (SECRET)

Price Increases for Phosphate Fertilizer

Pending rises in the cost of phosphate rock will drive up phosphate fortilizer prices still further. Prices for rock exported from the United States more than doubled in January and will go up by an additional 32% in July. Morocco, after tripling its rock prices in January, reportedly will raise prices in May by 38%. Togo announced recently that its export prices will be based on Morocco's and voided all existing contracts. Phosphate rock prices have been a major factor in the spiraling cost of important fertilizers such as diammonium phosphate and triple superphosphate, now routinely selling at \$250-\$300 per ton, compared with \$115-\$140 six months ago. (CONFIDENTIAL)

US Investment Prospects at Itaipu Strengthened

The appointment of Jose Costa Cavalcanti as president of the Brazilian organization building the \$3 billion Itaipu hydroelectric project strongly enhances US chances for participation. Cavalcanti is friendly to the United States and favors US equipment for the project, to be constructed on the Brazil-Paraguay border. Some Brazilian officials are less enthusiastic about US companies, and contracts probably will be signed with other countries as well. The USSR still has great interest in furnishing the large turbines for Itaipu, claiming superior equipment, favorable prices, and generous financial terms. Although Brazil has bought Soviet hydroelectric equipment in the past, it has moved cautiously in dealings with Moscow on this project, particularly since Paraguay has expressed opposition to Soviet involvement. (CONFIDENTIAL/NO FOREIGN DISSEM)

Publication of Interest

China: Railroad Construction Since 1970 (CIA ER RP 74-7, April 1974, SECRET/NO FOREIGN DISSEM)

By the end of 1973 the Chinese rail network had been extended to 44,000 kilometers, twice the length of the pre-Communist network. This publication, which updates previous research, focuses on railroad construction in China since 1970. It describes the boom in railroad construction in 1971-72 and the sharp falloff in 1973. An Appendix contains information on both major and minor standard-gauge lines, including many branch lines. An outline map gives the general pattern of railroad development in China, and a foldout map provides detail on the whole system as of February 1974.

INTERNAL ECONOMIC INDICATORS

| GNP* Constant Market Prices | | Average Annual Growth Rate Since | | | | |
|--------------------------------|--------|---|-----|-------------------|---------------------|--|
| | | Percent Chan rom Previous Quarter | | 1 Year Earlier | Previous Quarter | |
| United States | 741 | -1.4 | 4.0 | 0.4 | 1 - 5.6 | |
| Japan | 73 IV | 1.4 | 8.8 | 7.0 | 5.8 | |
| West Germany | 73 IV | - 0.1 | 3.1 | 3.4 | - 0.3 | |
| France | 73 | 0.9 | 5.0 | 8.1 | 3.8 | |
| United Kingdom | 73 111 | 1.3 | 3.9 | 6.0 | 5.2 | |
| Italy | 731 | 0.8 | 3.1 | 5.2 | 3.4 | |
| Canada | 73 IV | 2.8 | 6.1 | 7.2 | 11.6 | |

| WHOLESALE PRICES Industrial | | | Gri | verage Ann owth Rate S | |
|-----------------------------|--|-------|------|---------------------------|----------|
| | Percent Change Latest from Previous | | | 1 Year | 3 Months |
| | Month | Month | 1970 | Earlier | Earlier |
| United States | Mar 74 | 2.9 | 8.1 | 19.6 | 30.7 |
| Japan | Mar 74 | 0.7 | 11.2 | 35.4 | 48.2 |
| West Germany | Feb 74 | 2.3 | 6.5 | 11.9 | 26.5 |
| France | Mar 74 | 4.9 | 12.8 | 33.4 | 72.7 |
| United Kingdom | Mar 74 | 3.1 | 10.0 | 18.7 | 41.3 |
| Italy | Nov 73 | 1.3 | 8.6 | 21.2 | 17.8 |
| Canada | Jan 74 i | 3.3 | 9.4 | 19.8 | 27.8 |

| INDUSTRIAL PR | ODUCTIO | N * | | Average Ann owth Rate S | |
|----------------|----------|-------------|------|----------------------------|------------|
| | | ercent Chan | | | |
| | | rom Previou | - | 1 Year | 3 Months: |
| 11.24 1.05 | Month | Month | 1970 | Earlier | Earlier ** |
| United States | Mar 74 | -0.4 | 4.4 | 0 | -7.9 |
| Japan | Feb 74 | -0.5 | 8.2 | 8.7 | -2.9 |
| West Germany | Jan 74 | -0.6 | 3.2 | 0.6 | -4.3 |
| France | Feb 74 | - 0.5 | 6.6 | 4.1 | 2.0 |
| United Kingdom | Jan 74 | -6.4 | 0.1 | -6.6 | -17.0 |
| Italy | Feb 74 | -2.2 | 4.8 | 18.7 | -2.5 |
| Canada | Feb 74 i | 1.2 | 6.7 | 4.5 | 8.7 } |

| CONSUMER | LHICES | | | | |
|----------------|--------|------------|------|-------------|---------|
| | | | | verage Ann | |
| | | | | owth Rate S | Since |
| | | ercent Cha | | | |
| | | om Previo | | 1 Year | 3 Month |
| | Month | Month | 1970 | Earlier | Earlier |
| United States | Mar 74 | 1.1 | 5.8 | 1 10.3 | 14.0 |
| Japan | Mar 74 | 0.7 | 10.9 | 24.0 | 39.4 |
| West Germany | Feb 74 | 0.9 | 6.3 | 7.6 | 10.2 |
| France | Mar 74 | 1.2 | 7.5 | 12.2 | 18.0 |
| United Kingdom | Mar 74 | 0.9 | 9.6 | 13.6 | 19.8 |
| Italy | Jan 74 | 1.6 | 8.0 | 13.2 | 18.3 |
| Canada | Feb 74 | 1.0 | 5.8 | 9.6 | 9.9 |

| Current Prices | | | Gr | verage Ann owth Rate S | |
|----------------|--------------------------|------------------------------------|-----------------|---------------------------|--------------------|
| | Po Latest (i Month | ercent Chan om Previou Month | ge s 1970 | 1 Year Earlier | 3 Months |
| United States | Mar 74 | 2.0 | 10.5 | 4.8 | Earlier** I 5.5 |
| Japan | Nov 73 | 3.4 | 14.8 | 27.4 | 32.0 |
| West Germany | Dec 73 | 0.5 | 7.8 | 5.8 | 7.6 |
| France | Jan 74 | -2.7 | 7.0 | 18.3 | 29.2 |
| United Kingdom | Jan 74 | -1.3 | 11.5 | 13.1 | 16.9 |
| Italy | Oct 73 | 0.8 | 18.2 | 29.1 | 56.7 |
| Canada | Jan 74 | 2.9 | 11.2 | 12.9 | 15.9 |

| | | verage Ann owth Rate S | | | |
|----------------|--------|----------------------------|------|---------|------------|
| | | ercent Char rom Previou | | 1 Year | 3 Months |
| 11.24.1.04.1 | Month | i√lonth | 1970 | Earlier | Earlier ** |
| United States | Mar 74 | 0.8 | 6.8 | 6.5 | 5.7 |
| Japan | Dec 73 | 0 | 17.5 | 16.7 | 14.7 |
| West Germany | Jan 74 | 0.1 | 8.9 | 0.6 | 9.8 |
| France | Jan 74 | 1.1 | 13.2 | 12.3 | 18.7 |
| United Kingdom | Mar 74 | -0.2 | 8.8 | 2.7 | 0.5 |
| Italy | Oct 73 | 1.6 | 20.7 | 23.0 | 21.4 |
| Canada | Feb 74 | 0 1 | 13.0 | 11.6 | 13.3 |

MONEY-MARKET RATES

| | | | | Percent Ra | le of Interest | |
|------------------------|--|------------------|----------------|---------------------------|-----------------------------|----------------------------|
| United States Japan | Representative Rates Prime finance paper | Latest 29 Mar | 8.00 | 1 Year Earlier 6.63 | 3 Months Earlier 8.00 | 1 Month Earlier 7.25 |
| West Germany | Call money Interbank loans (3 Months) | 15 Mar 29 Mar | 12.50 11.38 | 5.50 | 12.00 | 12.00 |
| France | Call money | 22 Mar | 11.88 | N.A. 7.25 | 13.00 N.A. | 10.38 12.75 |
| United Kingdom | Local authority deposits | 29 Mar | 16.00 | 7.32 | 16.91 | 14.63 |
| Canada Euro-Dollars | Finance paper | 29 Mar | 9.00 | 5.13 | 9.50 | 8.50 |
| | Three-month deposits | 29 Mar I | 10.00 i | 8.63 | 10,13 | 8.88 |

Seasonally adjusted.
"Average for latest 3 months compared with average for previous 3 months."

1 May 1974 Office of Economic Research/CIA

EXTERNAL ECONOMIC INDICATORS Approved For Release 2000/04/18: CIA-RDP85T00875R001500170008-6

EXPORTS*

| | • | .0 | Щ |
|--|---|----|---|
| | | | |
| | | | |
| | | | |

| | Lates | Month | | Cumulative | |
|---|--|---------------|---|--|---|
| United States Japan West Germany France United Kingdom Italy | Mar 74 Mar 74 Mar 74 Feb 74 Mar 74 Mar 74 Jan 74 | Million US \$ | Millior 1974 22,394 11,023 13,541 10,542 7,704 1,688 | 1973 15,421 8,082 9,324 7,913 6,434 | Percent Change 45.2 36.4 45.2 33.2 |
| Canada | Feb 74 | 2,458 | 4,902 | 1,494 3,941 | 31.6 24.4 |

EXPORT PRICES

United States Japan West Germany France United Kingdom

Italy

Canada

| | | _ | Gr | verage Ann owth Rate S | |
|---|--------|---------------------------------------|------|---------------------------|----------|
| | | Percent Char from Previou Month | | 1 Year Earlier | 3 Months |
| | Feb 74 | 3.5 | 11.0 | 27.6 | 38.3 |
| ı | Nov 73 | | 13.2 | 27.4 | 11.8 |
| ı | Jan 74 | -4.5 | 10.6 | 21.8 | -37.8 |
| 1 | Dec 73 | -1.7 | 13.4 | 27.4 | -9.1 |
| 1 | Dec 73 | 0.1 | 8.7 | 17.4 | 12.0 |

11.6

IMPORTS*

| f.o.b. | | | | | |
|----------------|---------|---------------|---------|------------|---------|
| | Latest | Month | | Cumulative | |
| | | | Million | US \$ | Percent |
| 11-1-1-0-1 | | Million US \$ | 1974 | 1973 | Change |
| United States | Mar74 j | 7,845 | 21,705 | 16,254 | 33.5 |
| Japan | Mar 74 | 4,390 | 11,949 | 6,358 | 88.0 |
| West Germany | Feb 74 | 4,376 | 9,363 | 7,449 | 25.7 |
| France | Mar74 | 3,953 | 11,228 | 7,633 | 47.1 |
| United Kingdom | Mar 74 | 3,890 | 10,592 | 7,313 | 44.8 |
| Italy | Jan 74 | 2.170 | 2,170 | 1,487 | 46.0 |
| Canada | Feb 74 | 2,507 | 4.733 | 3.637 | 30.1 |

EXPORT PRICES

National Currency

23.7

29.1

50.1

| • | | | Gr | owth Rate S | lince |
|----------------|-------------------|-------------------------------------|------|-------------------|--------------------|
| | Latest f Month | ercent Char rom Previou Month | | l Year Earlier | 3 Month Earlier |
| United States | Feb 74 | 3.5 | 11.0 | 27.6 | 38.3 |
| Japan | Nov 73 | 3.6 | 4.8 | 14.9 | 34.1 |
| West Germany | Jan 74 | 1.1 | 2.7 | 7.1 | 14.5 |
| France | Dec 73 | 2.1 | 7.3 | 15.0 | 22.3 |
| United Kingdom | Dec 73 | 3.1 | 9.8 | 18.8 | 33.0 |
| Italy | Oct 73 | 2.4 | 8.3 | 20.4 | 17.0 |
| Canada | Dec 73 | 3.1 | 8.7 | 27.0 | 44.8 |

Oct 73

Dec 73

TRADE BALANCE*

f.o.b./f.o.b.

| | Latest Month | | Cumulative (Millio | | on US \$) |
|---|--|--|---|--|--|
| United States Japan West Germany France United Kingdom Italy Canada | Mar 74 Feb 74 Mar 74 Mar 74 Jan 74 Feb 74 | Million US \$ -171 -851 2,151 -282 -1,080 -205 -49 | 1974 689 - 926 4,178 - 684 - 2,888 - 205 169 | 1973 -833 1,725 1,875 280 -878 8 | Change 1,522 -2,851 2,303 -984 -2,010 -212 -135 |

IMPORT PRICES National Currency

| | | | rowth Rate S | |
|---|--|----|---|---|
| United States Japan West Germany France United Kingdom Italy Canada | Month 5.4 3.7 6.2 9.0 4.5 3.4 2.4 | ge | 1 Year Earlier 40.8 19.8 19.5 16.4 42.6 38.7 | 3 Months Earlier 71.4 31.0 82.3 37.3 50.6 30.8 19.5 |

BASIC BALANCE **
Current and Long-Term-Capital Transactions

| | Latest Period | | Cemul | in US \$) | |
|--|---|---|-------|---|---|
| United States* Japan West Germany France United Kingdom Italy Canada | 73 IV Mar 74 Feb 74 73 IV 73 IV 72 IV 73 IV | Million US S 200 -1,150 1,161 -352 -1,394 800 27 | | 1972 -9.836 2,137 4,566 -369 -1,989 2,983 | Change 11,024 -11,839 - 616 -2,022 -1,175 N.A. - 779 |

EXCHANGE RATES Spot Rate

| As of 28 April 74 | | | Percent C | hange from | |
|--|--|--|---|--|---|
| Japan (Yen) West Germany (Deutsche Mark) France (Franc) (Pound United Kingdom Sterling) Italy (Lira) Canada (Dollar) | US S Per Unit 0.00356 0.40550 0.20460 2.41150 0.00157 1.03930 | Dec 68 29.18 81.30 1.34 -13.58 -2.19 12.67 | 18 Dec 1971 9.78 30.68 3.91 -7.45 -8.95 4.16 | 19 Mar 1973 -6.28 14.52 -7.17 -2.01 -11.53 4.17 | 19 Apr 1974 -1.22 2.30 -0.53 1.13 -0.38 0.37 |

OFFICIAL RESERVES

| | Latest | Month | | Billion US S | 3 |
|--|--|------------|--|--|--|
| United States Japan West Germany France United Kingdom | End of Feb 74 Mar 74 Feb 74 Mar 74 Mar 74 | | S Jun 1970 18.3 4.1 8.8 4.4 2.8 | 1 Year Earlier 14.0 18.1 29.7 11.2 6.0 | 3 Months Earlier 14.4 12.2 34.1 8.5 |
| Italy Canada | Feb 74 Mar 74 | 5.4 8.1 | 4.7 | 6.4 8.2 | 6.5 6.1 5.8 |

TRADE-WEIGHTED EXCHANGE RATES**

| As of 26 April 74 | Percent Change from | | | | | |
|-------------------|---------------------|----------------|----------------|----------------|--|--|
| United States | Dec 66 | 18 Dec 1971 | 19 Mar 1973 | 19 Apr 1974 | | |
| Japan Japan | -17.82 | -8.39 | -1.74 | -0.46 | | |
| | 17.37 | 3.59 | -8.34 | -1.60 | | |
| West Germany | 35.35 | 18.11 | 13.04 | 1.37 | | |
| France | -23.02 | -9.42 | -11.86 | -1.94 | | |
| United Kingdom | -33.78 | -19.56 | -5.17 | 0.22 | | |
| Italy | -25.07 | -23.68 | -16.75 | -1.55 | | |
| Canada | 9.11 | 2.51 | _ 4.15 | _ 0.22 | | |

1 May 1974

*Season Approved For Release 2000/04/18 : CIA-RDP85T00875R001500170008-6
**Converted into US dollars at current market rates of exchange.

**Converted into US dollars at current market rates of exchange. among the major currencies.